



## MASTER OF SCIENCE IN

# ACQUISITION & CONTRACT MANAGEMENT

### PROGRAM OVERVIEW

Most businesses and organizations are built and maintained through relationships with employees, vendors, suppliers, and regulatory agencies. Acquisition & Contract Management (ACM) creates a framework for timelines, expectations, budgets, and partnerships, forming the basis of understanding and agreements concerning essential products and services that allow the business to remain viable.

The **Master of Science in Acquisition and Contract Management** program is designed for professionals from diverse backgrounds seeking a degree that prepares them with the strategic decision-making skills necessary for management positions in any organization, focusing on procurement, contract negotiations, cost principles, and subcontract formulation, among other topics related to acquisition and contract management.

#### Learning outcomes for this program include:

- Demonstrating advanced knowledge of ACM concepts, techniques, practices, and processes
- Ability to apply quality management tools for process improvement and analyze regional and global business environments to institute ACM purchasing concepts to improve efficiency and effectiveness
- Develop and implement ACM strategies that are sensitive to universally-accepted moral and societal standards that benefit all classes of people and the environment
- Demonstrate an understanding of motivational theories and effective leadership practices across global private and government sectors worldwide
- Communicate effectively both orally and in written form
- Demonstrate the ability to make ethical decisions in a global environment

### CAREER OPPORTUNITIES

A variety of career options in the management field, including purchasing managers, contract specialists, and government contracting agents.



MEDIAN SALARY:

**\$125,940**



NATIONAL JOB GROWTH:

**Above Average**

National median salary for Purchasing Managers  
Bureau of Labor Statistics, 2020



**FLEXIBLE**  
COURSE FORMATS

**HIGH-QUALITY INSTRUCTION**

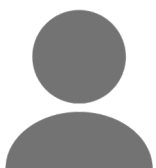
BY EXPERT FACULTY



**PERSONALIZED SUPPORT**

EACH STEP OF THE WAY

**COURSE REQUIREMENTS**



**INCREDIBLE**  
VALUE



**33**

**Graduate Hours**

**LEARN MORE: [ATHENS.EDU/MASTERS/ACM](https://athens.edu/masters/acm)**

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