

M.S. IN ACQUISITION & CONTRACT MANAGEMENT PROGRAM DETAILS

Most businesses and organizations are built and maintained through relationships with employees, vendors, suppliers, and regulatory agencies. Acquisition & Contract Management (ACM) creates a framework for timelines, expectations, budgets, and partnerships, forming the basis of understanding and agreements concerning essential products and services that allow the business to remain viable.

The **Master of Science in Acquisition and Contract Management** program is designed for professionals from diverse backgrounds seeking a degree that prepares them with the strategic decision-making skills necessary for management positions in any organization, focusing on procurement, contract negotiations, cost principles, and subcontract formulation, among other topics related to acquisition and contract management.

Learning outcomes for this program include:

- Demonstrating advanced knowledge of ACM concepts, techniques, practices, and processes
- Ability to apply quality management tools for process improvement and analyze regional and global business environments to institute ACM purchasing concepts to improve efficiency and effectiveness
- Develop and implement ACM strategies that are sensitive to universally-accepted moral and societal standards that benefit all classes of people and the environment
- Demonstrate an understanding of motivational theories and effective leadership practices across global private and government sectors worldwide
- Communicate effectively both orally and in written form
- Demonstrate the ability to make ethical decisions in a global environment

ADVANCE YOUR CAREER
WITH THE MASTER'S
DEGREE PROGRAM IN

ACQUISITION & CONTRACT MANAGEMENT



It's how
you finish.



COB-MS-ACM Rev. 10/20/22



MASTER OF SCIENCE IN ACQUISITION & CONTRACT MANAGEMENT



[ATHENS.EDU/MASTERS/ACM](https://athens.edu/MASTERS/ACM)

PROGRAM REQUIREMENTS

The **Master of Science in Acquisition and Contract Management** degree program is a **33 credit hour** program and is offered **100% online** to accommodate working professionals and busy adults with commitments outside the classroom.

Required Courses

ACC 511	Financial Accounting.....	3
ACM 500	Procurement & Contract Management.....	3
ACM 520	Adv. Procurement & Contract Management.....	3
ACM 525	Contract Changes, Terminations & Disputes.....	3
ACM 540	Government Contract Law.....	3
ACM 580	Cost Principles and Control.....	3
ACM 620	Contract and Sub-Contract Formulation.....	3
ACM 630	Contract Negotiations & Incentive Contracts.....	3
ACM 695	Capstone Research for Contract Management..	3
LSM 600	Supply Chain Governance.....	3
LSM 601	Procurement and Materials Management.....	3

TOTAL HOURS REQUIRED 33

Please see graduate course catalog for full description of course offerings and specific program requirements.

ADMISSION REQUIREMENTS

- Complete an application for graduate admission and submit all official transcripts.
- An earned bachelor's degree from an accredited institution is **required**.

The University reserves the right to determine the applicability of any transfer credit toward the fulfillment of a student's degree requirements at Athens State.



[ATHENS.EDU/MASTERS/ACM](https://athens.edu/masters/acm)

FOR MORE INFORMATION:

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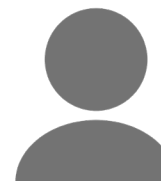
ATHENS STATE
UNIVERSITY

WHY CHOOSE ATHENS STATE?



FLEXIBLE
COURSE FORMATS

HIGH-QUALITY INSTRUCTION
BY EXPERT FACULTY



PERSONALIZED SUPPORT
EACH STEP OF THE WAY

INCREDIBLE
VALUE

